



Dear Valued Customer:

We would like to take a moment to thank you for your partnership and support. 2023 was a challenge for all of us in the transportation industry. With a soft economy and high inflationary factors, it has given rise to a difficult industry climate. Given our rising operating costs in 2023, we will be adjusting our transportation and accessorial rates. Over the course of the past year, we have seen significant cost increases in the areas of real estate, driver pay, dock costs, health insurance, truck insurance, maintenance, and equipment.

To continue to provide you with extraordinary service, as well as to continue to invest in the growth and support of our team members, we find that this rate increase is essential. Effective March 4<sup>th</sup> we will be taking a 5.5% GRI. If you currently enjoy volume discounts with us, you will be contacted by your Account representative in the next few weeks.

You can find our updated accessorial rate sheet online at:

<https://energytransportlogistics.com/resources/>

Thank you for your understanding and continued partnership.  
Wishing us all a productive 2024.

Best,

Kim Sheridan-Rohasek  
CEO  
Energy Transport Logistics